

William J. Nachtrab
29893 East River Road
Grosse Ile, MI 48138

(734) 676-3358 (H) (734) 778-9368 (C) bill.nachtrab@gmail.com

QUALIFICATIONS

I am a strong leader with experience in every facet of operating a business. I am a problem solver with excellent experience using lean manufacturing techniques while clearly understanding that improvement depends on accountability.

WORK EXPERIENCE

Iverson Industries, Inc., Wyandotte, MI

Iverson Industries is a diverse manufacturing organization with an international customer and supplier base and peak revenue of over \$30MM and 200 employees. Iverson serves the automotive, commercial vehicle, robotics, glass and steel industries.

2003 to Present – Vice President and General Manager - Reporting to the CEO

- Managed operations during a significant transition in business models.
- Negotiated a multi-million dollar capital recovery settlement with our largest customer, a major European foundry, after they withdrew from the US market recovering 100% of the program's capital investment.
- Implemented a reporting and accountability system that resulted in a 20% gain in productivity.
- Implemented an aggressive cost reduction initiative that reduced direct labor costs by over 24%.
- Consolidated production operations from multiple locations into one campus saving over \$300,000 per year.
- Implemented multiple lean manufacturing initiatives to eliminate work in process and increase throughput:
 - Achieved 44% reduction in labor costs on a high volume manifold process
 - Achieved 100% increase in manufacturing capacity on an existing process with a 16% increase in labor.
 - Achieved a 66% decrease in labor and a 20% increase in throughput on a constraint machining operation.
- Achieved certification to TS16949 ISO standards earning the assessor's best overall assessment.

1986 to 2003 – General Manager - Reporting directly to the Company Owners

- Responsible for financial and manufacturing operations of both the Specialty Machine Division and Production Machining Division.
- Managed both businesses through a period of sustained growth from \$3 MM in revenue in 1986 to \$30 MM.
- Established and developed productive and profitable long term business relationships with all of the Company's major customers, suppliers and the local governments.
- Developed Iverson as a major supplier of machined exhaust manifolds to General Motors. Iverson was recognized as being "world class" and a benchmark supplier of machined exhaust manifolds with 100% on time delivery and an excellent quality rating (eight PPM).

Guardian Industries Corporation, Carleton, MI

A glass manufacturing and fabricating plant having over 600 employees and over \$100 MM in revenue.

1983 to 1985 – Production Manager

- Managed all manufacturing and fabricating operations reporting to the Plant Manager.

1978 to 1983 – Raw Glass Manager

- Managed glass manufacturing operations reporting to the Plant Manager.

Combustion Engineering, Inc., Cinnaminson, NJ

A glass manufacturing and fabricating plant having over 230 employees and over \$40 MM in revenue.

1973 to 1978 – Plant Manager (1977 to 1978), Production Manager (1975 to 1977) and Glass Melting Superintendent (1973 to 1975)

EDUCATION

Bachelor of Science in Chemical Engineering from the University of Toledo, Toledo, OH

Combustion Engineering’s Executive Training Program

Plante & Moran’s Executive Training Program (The Master’s Forum: Tomorrow’s Ideas for Today’s Leaders), participated for five years

Dale Carnegie and Stephen Covey Management and Time Management Programs

PERSONAL

President, Vice-President, Treasurer, Director and Greens Chairman for Grosse Ile Golf and Country Club

President of Church Council, Religious Education Teacher (19 years) and High School Youth Leader (10 years)